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FIG. 2

*FIG. 1*

ID	△	Project	Type	Label	Description
IS0000001	Sample DB	Issue 01	Product Creation	Product Development and Creation	
IS0000002	Sample DB	Issue 02	Mkt.Ping/Positioning	Market planning and positioning	
IS0000003	Sample DB	Issue 03	Cap.Ping and Util.	Capital planning and utilization	
IS0000004	Sample DB	Issue 04	Order Fulfilment	Order Fulfillment	
IS0000005	Sample DB	Issue 05	Customer Comm.	Customer Communication	
IS0000006	Sample DB	Issue 06	Mgmt. Processes	Management Processes	
IS0000007	Sample DB	Issue 07	Fiscal Management	Fiscal Management	

Name:	ID#	103
John Fress		
With whom do you interact at least monthly in ways that are generally important in order to get your tasks done, or to help the other person get his/her tasks done?	About how often do you interact with the person in order to do your tasks or for them to do theirs?	When you interact with this person, how often do your interactions have significant impact on making decisions-either your decisions or theirs about the following business process? (Use the database on the attached sheet.)
FREQUENCY	Importance Range	IMPACT
		Impact Scale Range is 1 through 5 ('never', leave blank)
		Seldom    Occasionally    Half the time    Usually    Always
		1                  2                  3                  4                  5
		Product Creation    Mkt.Ping/Positioning    Capital Ping/Utilization    Order Fulfillment    Cust. Comm.    Mgmt. Proc.    Fiscal Mgmt.
D. Scale	4	4                  5                  0                  3                  5                  4                  4
D. Vagel	3	2                  3                  4                  2                  2                  2                  2
P. Killoq	3	0                  0                  1                  0                  0                  2                  2
R. Baird	2	2                  2                  0                  1                  1                  0                  0
N. Dooley	1	0                  0                  0                  0                  2                  2                  0
J. Swardlow	2	1                  1                  3                  1                  1                  2                  1
P. Parkard	3	0                  2                  1                  3                  1                  2                  2
C. Brin	3	3                  3                  0                  1                  1                  2                  2

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General	Issues 1-10	Issues 11-20
From:	John Frees	To: Dick Scales
Product Creation		
Impact:	<input type="text" value="4"/>	Frequency: <input type="text" value="0"/> Hours per week: <input type="text" value="0.00"/>
Mkt.Pln/Pnning		
Impact:	<input type="text" value="5"/>	Frequency: <input type="text" value="0"/> Hours per week: <input type="text" value="0.00"/>
Cap.Pln and Utili.		
Impact:	<input type="text" value="0"/>	Frequency: <input type="text" value="0"/> Hours per week: <input type="text" value="0.00"/>
Order Fulfillment		
Impact:	<input type="text" value="3"/>	Frequency: <input type="text" value="0"/> Hours per week: <input type="text" value="0.00"/>
Customer Comm.		
Impact:	<input type="text" value="5"/>	Frequency: <input type="text" value="0"/> Hours per week: <input type="text" value="0.00"/>
Mgmt.Processes		
Impact:	<input type="text" value="4"/>	Frequency: <input type="text" value="0"/> Hours per week: <input type="text" value="0.00"/>
Fiscal Management		
Impact:	<input type="text" value="4"/>	Frequency: <input type="text" value="0"/> Hours per week: <input type="text" value="0.00"/>

General	Issues 1-10	Issues 11-20
Id:	<input type="text" value="D10000128"/>	
Project:	<input checked="" type="checkbox"/> Sample DB	
Type:	<input checked="" type="checkbox"/> As Is	
Subtype:	<input checked="" type="checkbox"/>	
Label:		
Survey Date:	<input checked="" type="checkbox"/> 10/22/2001	
Person Interaction		
Frequency:	<input type="text" value="4"/>	Importance: <input type="text" value="4"/>
Interaction		
From Person:	<input type="checkbox"/> John Frees	
To Person:	<input type="checkbox"/> Dick Scales	

FIG. 4

FIG. 3

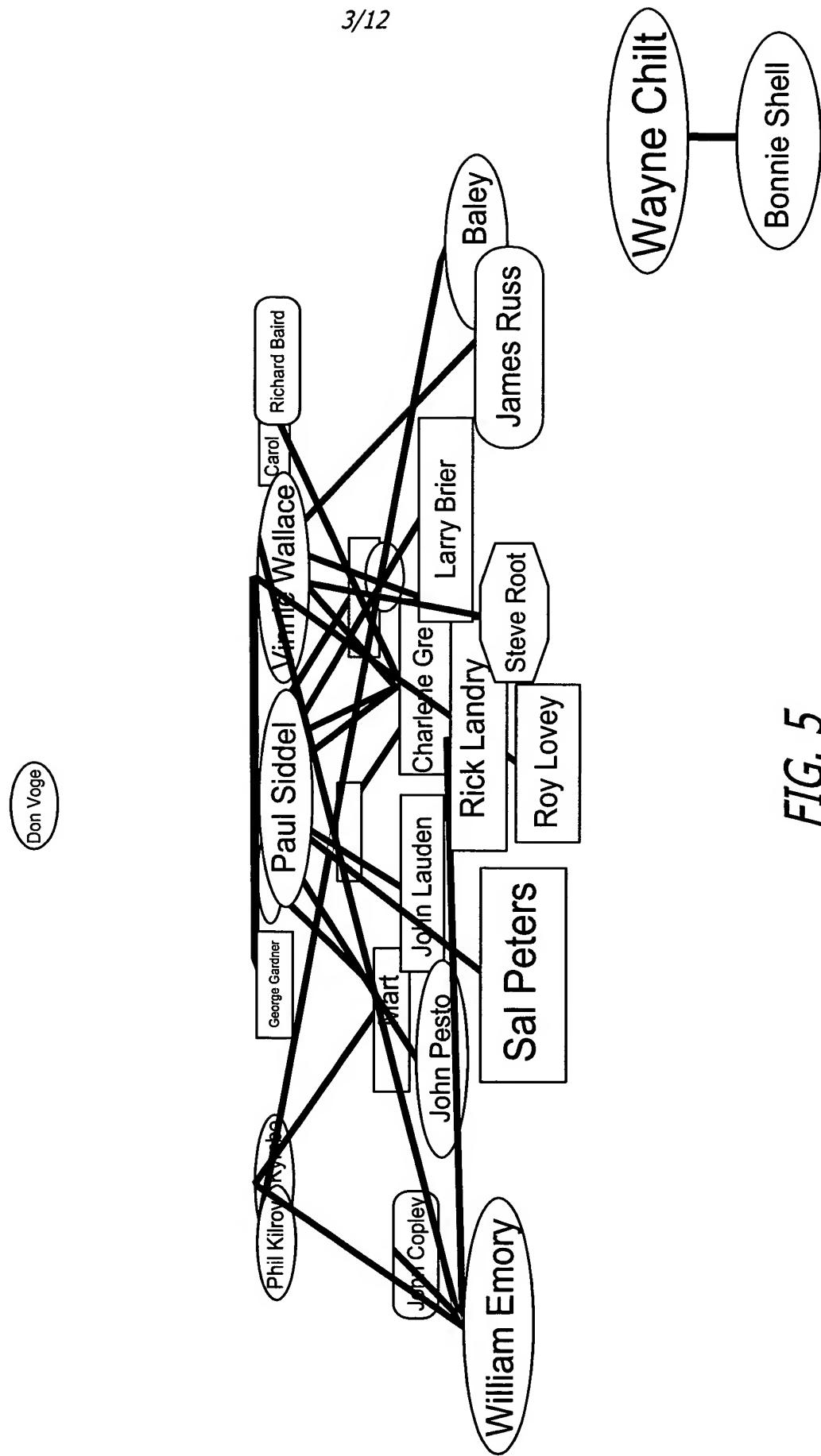


FIG. 5

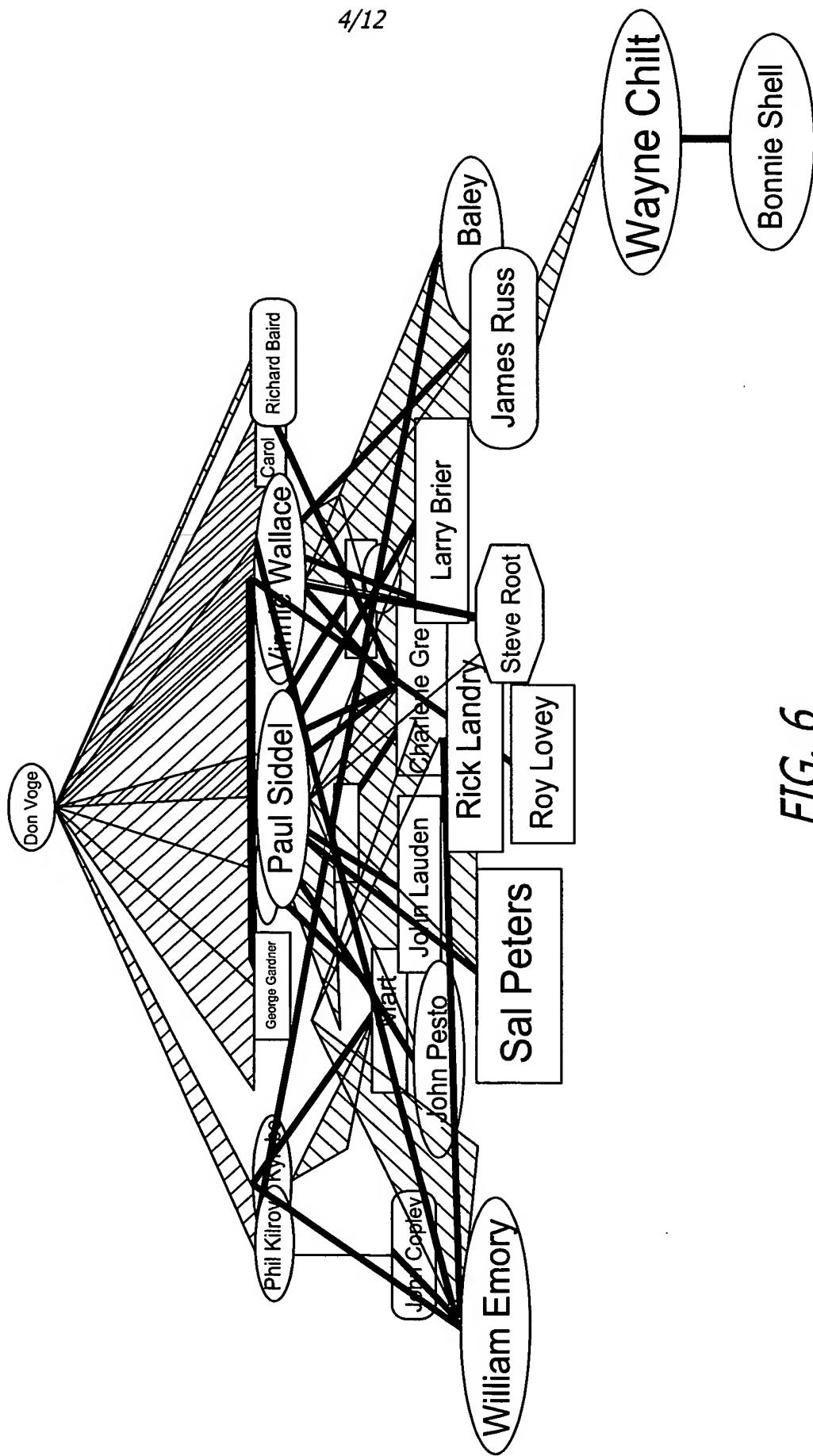
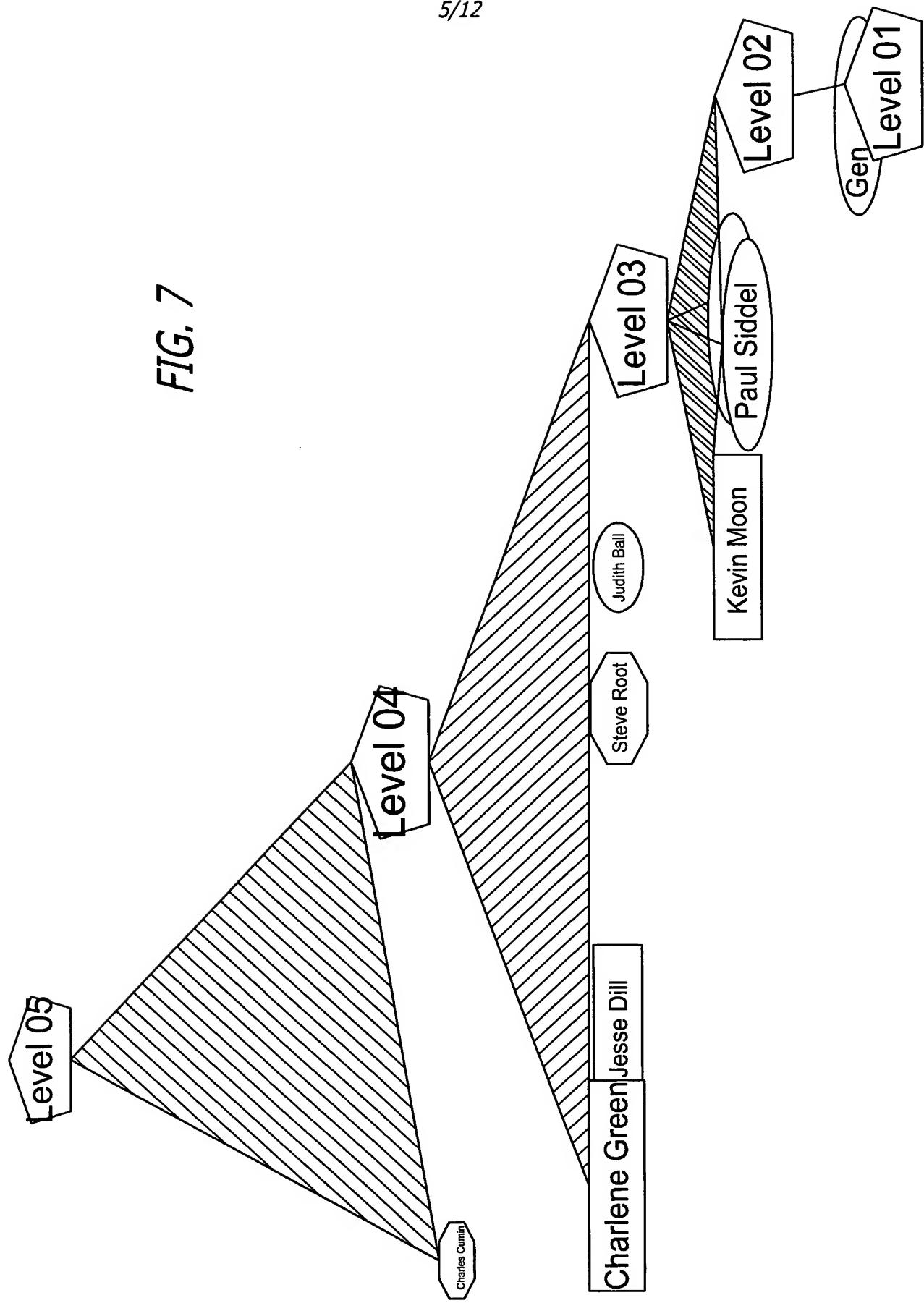


FIG. 6

FIG. 7



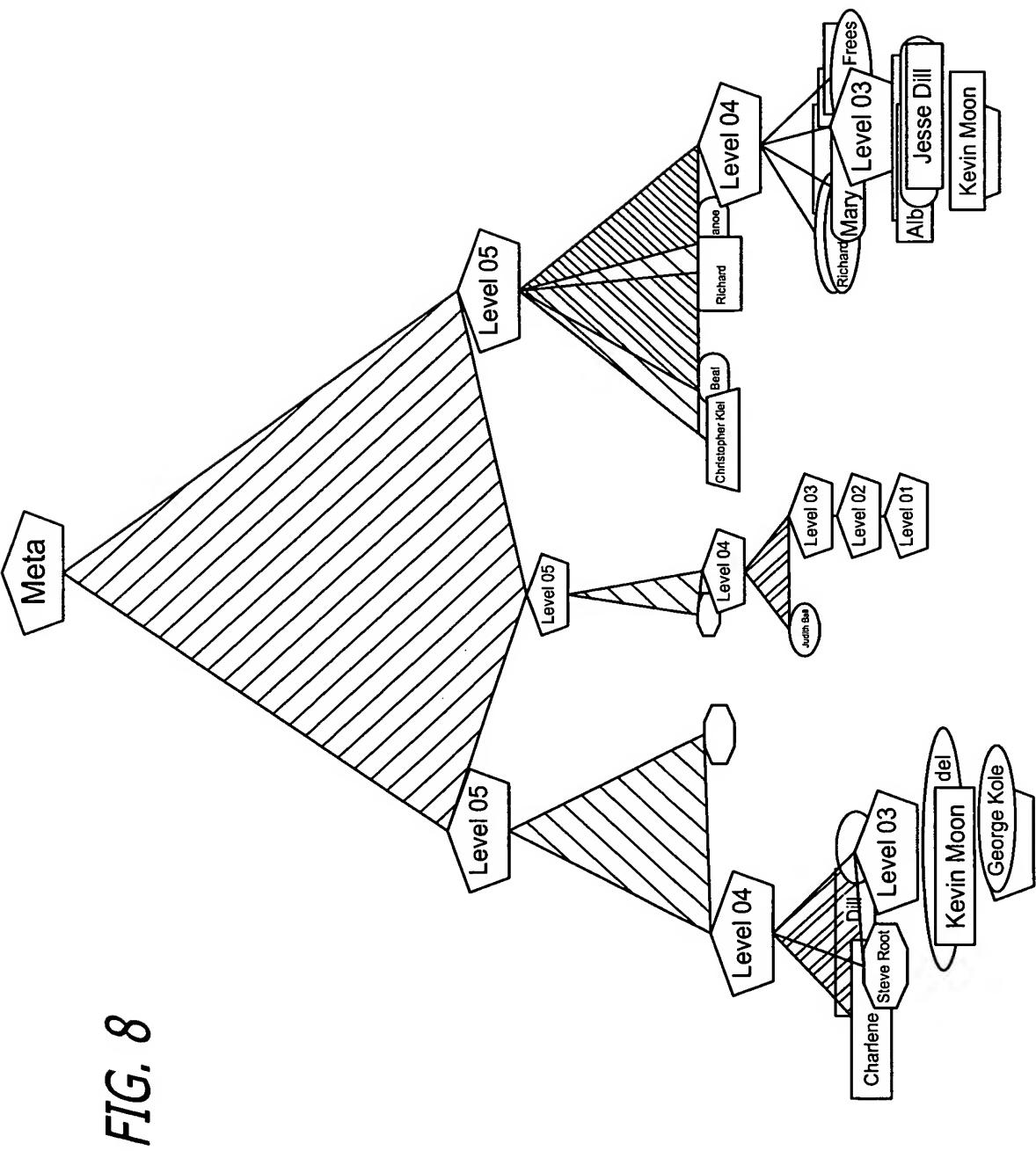
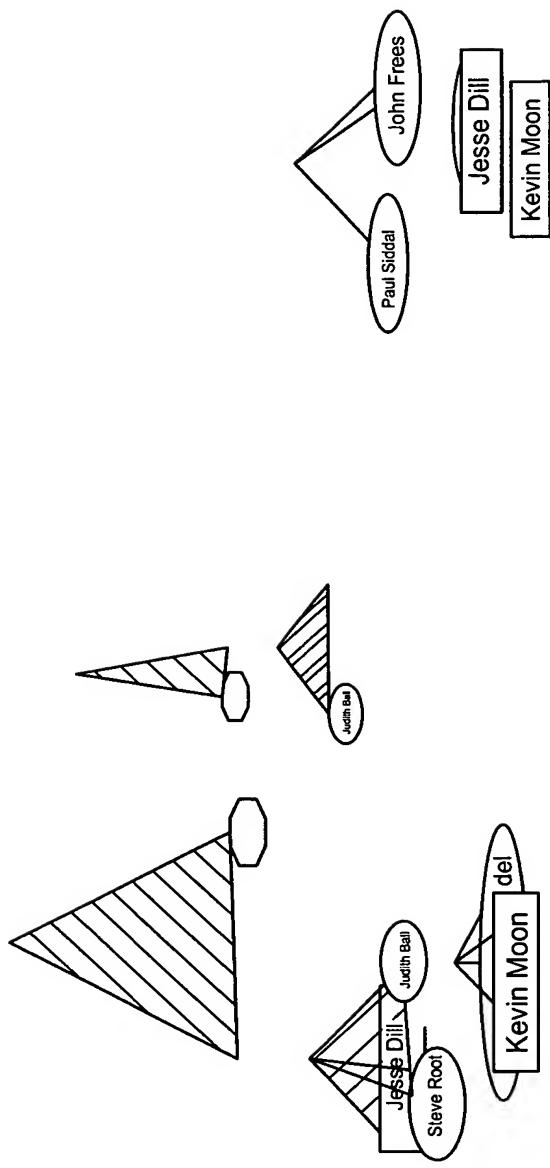


FIG. 8

Meta

FIG. 9



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FIG. 10

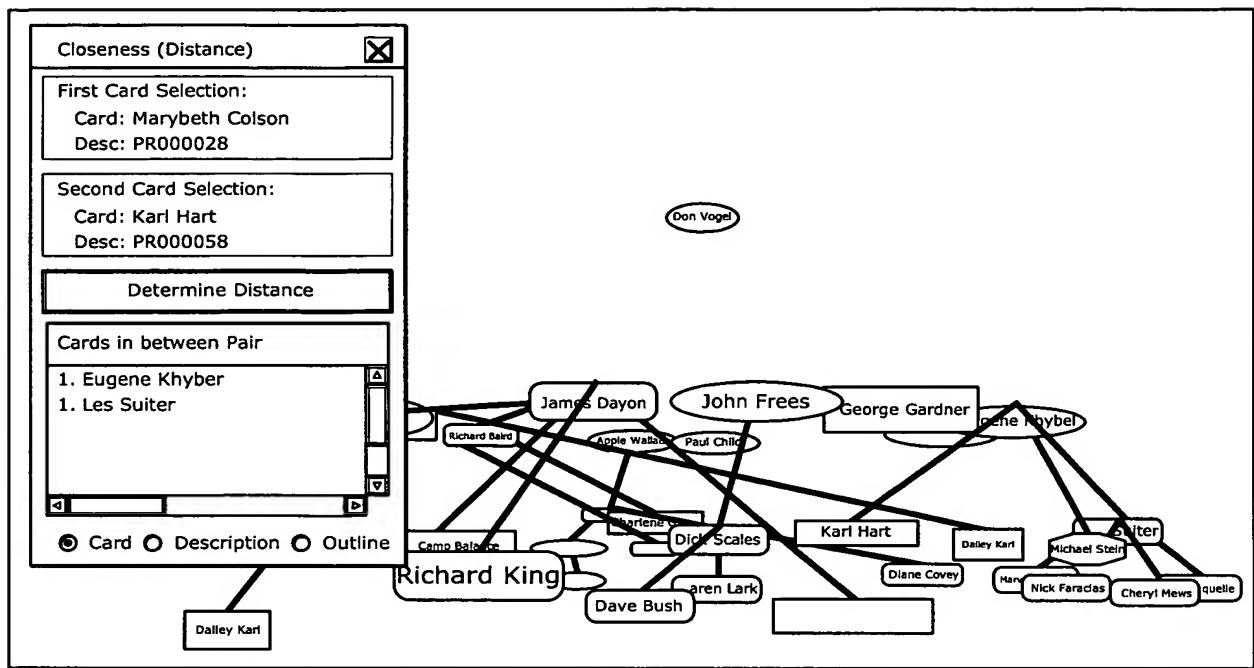
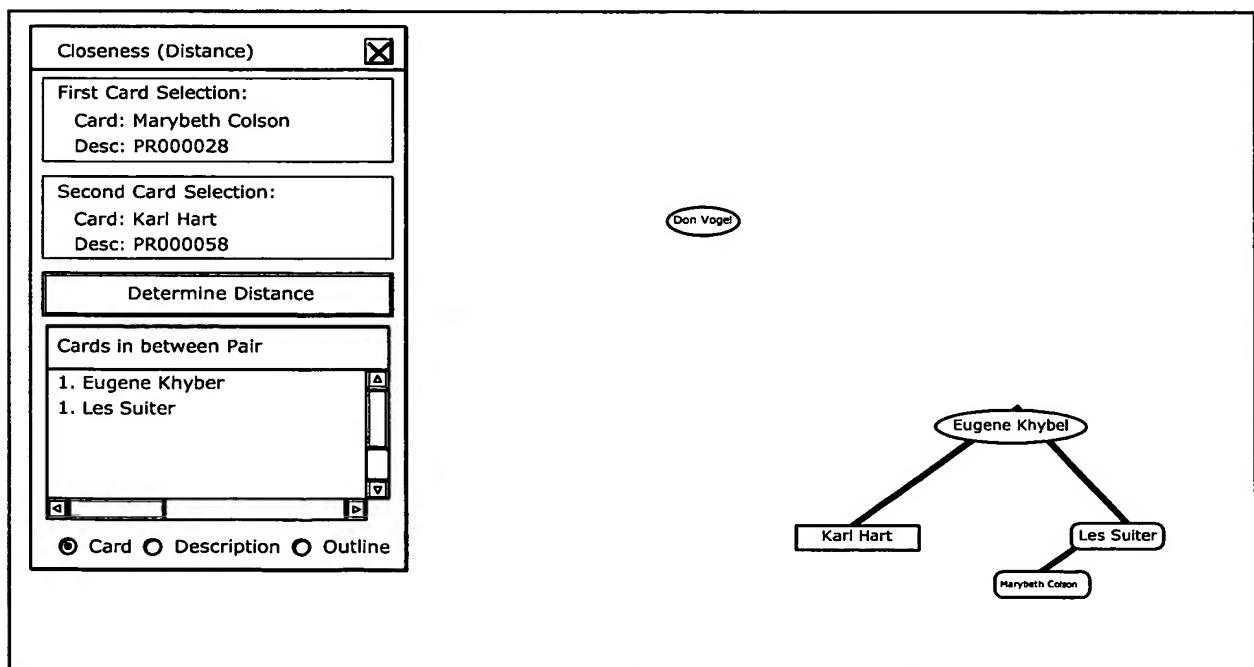
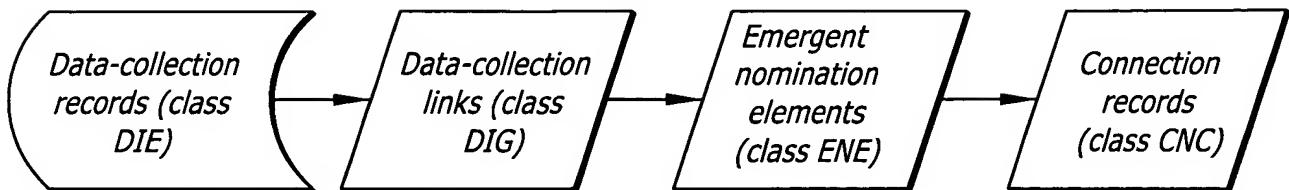


FIG. 11



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*FIG. 12*

Model One

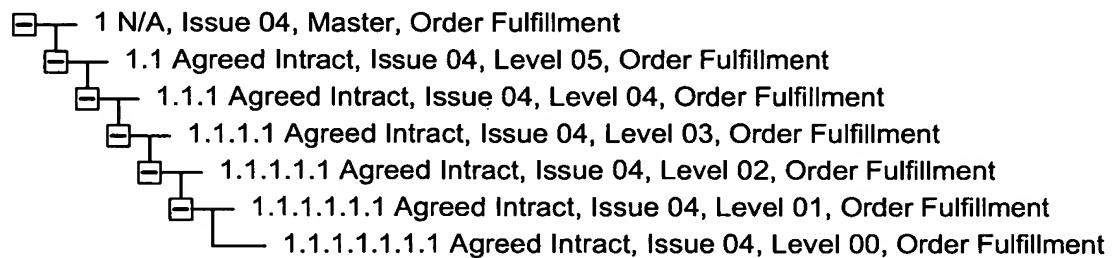
Interaction			
<input checked="" type="checkbox"/> Show	Agreement Status: <input type="text" value="Either"/>	Criteria: <input type="text" value="Management Process +/-1, the rest is 5"/>	
Data Collection:		<input type="radio"/> Or	Data Collection: <input type="text"/>
From		<input type="radio"/> Or	To
Person:	<input type="text" value="Mgmt Process &gt;=4 Freq/Impact &gt;=4"/>	<input type="radio"/> Or	Person: <input type="text" value="Corporate"/>
Organization:	<input type="text" value="Order Fulf. &gt;=3 (Freq. &amp; Imp. &gt;=4)"/>	<input type="radio"/> Or	Organization: <input type="text"/>

*FIG. 13*

Show Results

Eliminate:	<input type="text" value="Eliminate"/>	Agreement Status: <input type="text" value="Agreed"/>	Criteria: <input type="text" value="Management Process +/-1, the rest is 5"/>
	<input type="text" value="Eliminate"/>		
	<input type="text" value="Keep"/>		
	<input type="text" value="No Elimination"/>		

*FIG. 14*



*FIG. 15*

Connection Options

<input checked="" type="radio"/> Replace	Issue Name: <input type="text" value="Marketing"/>	Nominations: <input type="text" value="1"/>
<input type="radio"/> Append		

*FIG. 16*

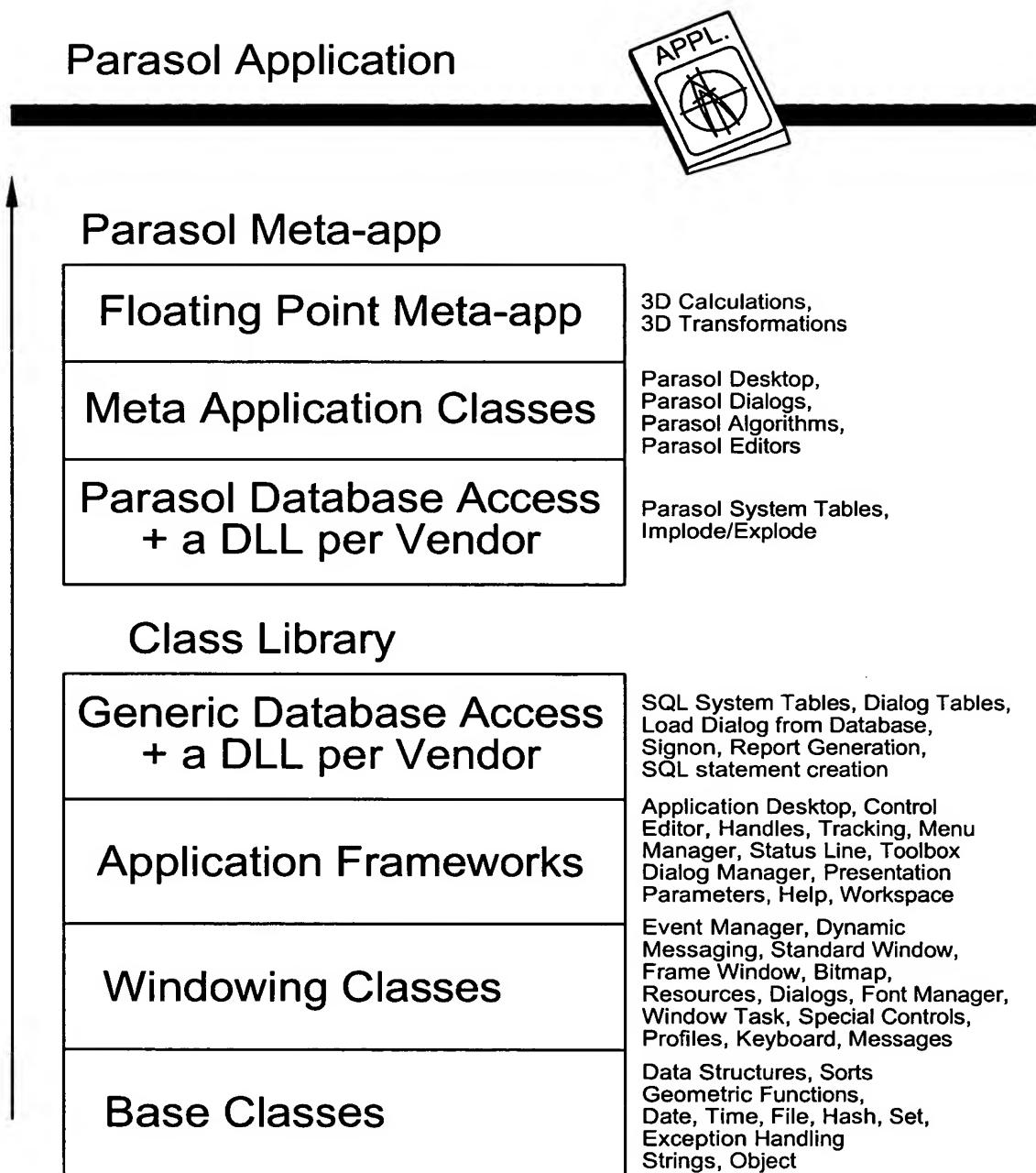


FIG. 17

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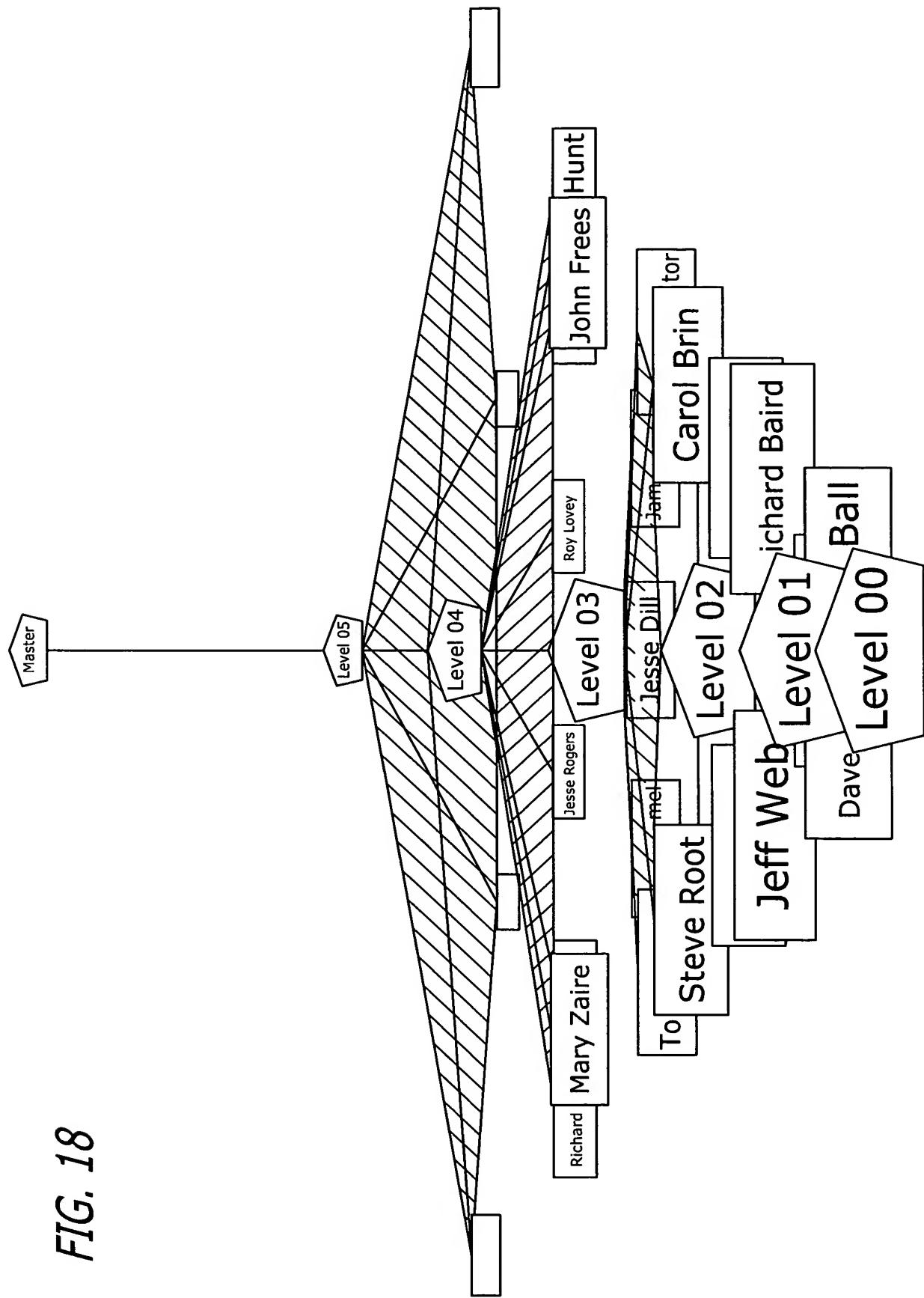
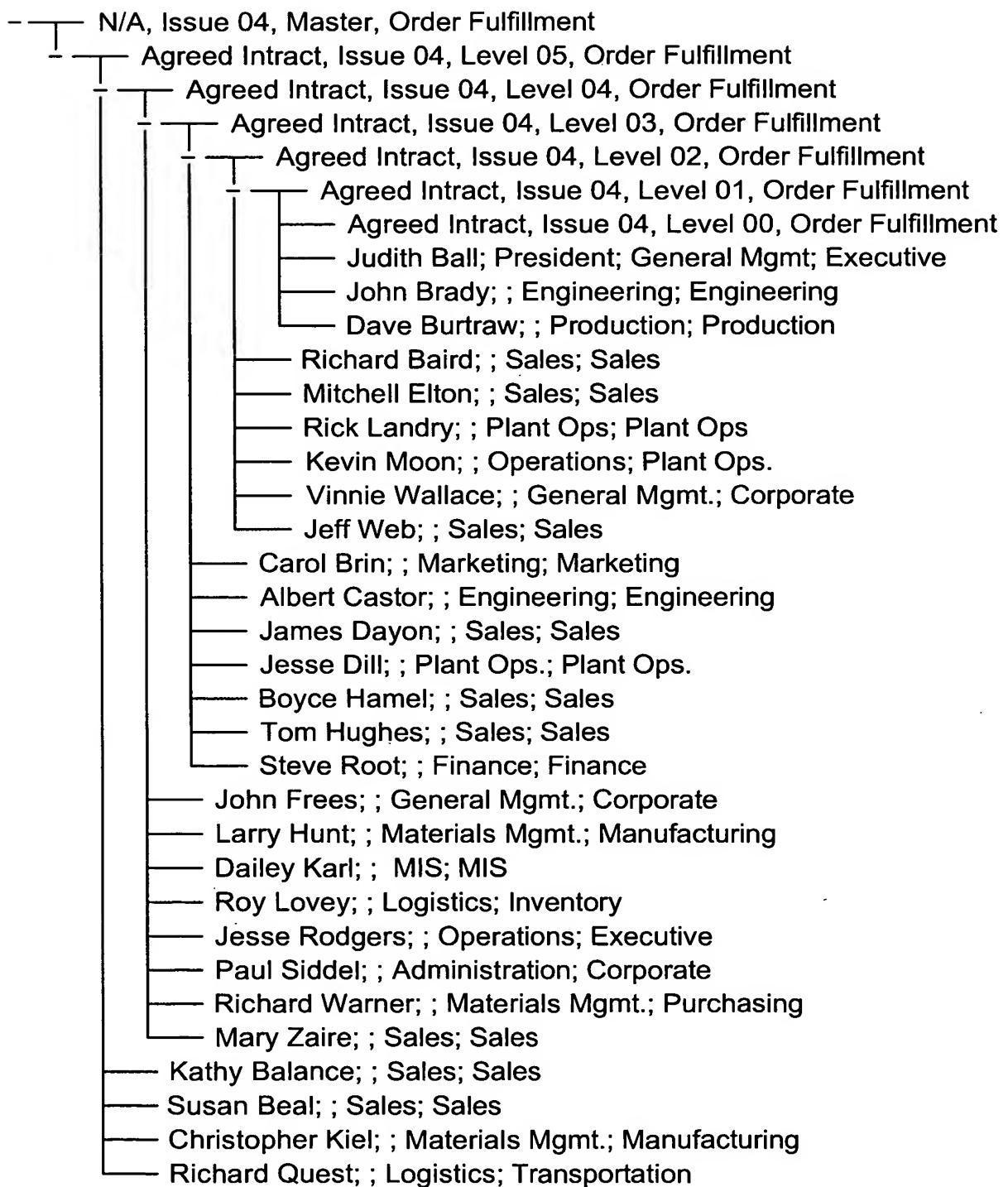


FIG. 18



*FIG. 19*